



Best choice.

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Bystronic and Lantek become innovation partners

The demand by many users for automation and digital process solutions is increasing. This trend is being intensified by impulses from the field of Industry 4.0, which are changing the world of sheet metal processing. Software plays a key role in this transformation. Software solutions support users in the planning, interlinking, monitoring, and optimizing of all their processes.

With immediate effect, Bystronic and Lantek are working as innovation partners on new visions, in order to support customers with outstanding process solutions within a world of automated and networked manufacturing. A first important goal of this partnership is the development of an MES solution. This will enable Bystronic to expand its existing range of software solutions with an integrated Manufacturing Execution System. This MES solution will help customers to optimally integrate automation solutions and digital processes into their production landscape. Bystronic will present a first preview of this technology project at the EuroBLECH 2016 trade fair in Hanover.

Lantek is a strong partner with extensive know-how and consultancy expertise relating to the development of manufacturing management

software systems. For the last 30 years, Lantek has been supporting users worldwide with a wide range of software solutions for the industrial processing of sheet metal, tubes, and profiles.

Bystronic can also look back on 30 years of providing support to customers worldwide. Its portfolio covers high-tech systems for economical sheet metal processing. These include laser and waterjet cutting systems, press brakes, automation systems, software solutions, and services.

Both partners are convinced that this collaboration will combine visions and forces, in order to generate a sustainable impact on the future trends and demands in the sheet metal processing industry. Lantek and Bystronic's common goal is to support customers with pioneering solutions that will bring them forward on the path towards a digitally permeated manufacturing environment.

"I am thrilled that Lantek is now a technology partner for Bystronic, a symbol of innovation for machine tool builders worldwide. The Lantek technology portfolio is wide and deep, and Bystronic's excellence in machine construction is world renowned. With innovation a part of the DNA of both companies, this partnership will help Bystronic's customers transform how they manage Bystronic machines and transcend the established boundaries in the sheet metal industry", comments Alberto Martinez, CEO of Lantek.

Bystronic CEO, Alex Waser, says: "With Lantek, we have gained a strong partner who will help us expand our existing software portfolio with new solutions. This partnership will provide our customers with twofold know-how. Together, Bystronic and Lantek will develop innovations that will guide users into a world of digitally networked manufacturing."

About Bystronic

Bystronic is a leading worldwide supplier of high-quality solutions for the processing of sheet metal, other sheet materials, and tubes. Customers benefit from application-oriented systems and services for laser and waterjet cutting processes as well as bending. Bystronic stands for reliability, high-performance innovation, an outstanding price-performance ratio, and user-friendly operation. Its focus lies on the automation of the complete material and data flow of the cutting and bending process chain. Since 1994, Bystronic is part of the Swiss industrial holding company Conzzeta, which amongst other fields is active in mechanical and plant engineering.

About Lantek

Lantek provides software solutions CAD/CAM/MES/ERP for companies fabricating sheet metal, tubes, and beams with any cutting (laser, plasma, oxy-cut, water jet, shear) and punching technology. Lantek integrates the most advanced nesting software in the industry with the highest standards in manufacturing management solutions. Its capacity for innovation and its firm commitment to internationalization and emerging markets have led Lantek, founded in 1986 in the Basque Country and with central offices in Vitoria-Gasteiz (Alava), to devise a global-local strategy, which has meant it has become a global reference within the industry with its CAD/CAM/MES/ERP solutions. Today, the company has over 18,000 customers in over 100 countries and its own offices in 15 countries, in addition to an extensive network of distributors that are present throughout the world. In 2015 its international operations provided 88% of its turnover.

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